

THE WINNER



If he makes a mistake he would say:
"I made a mistake".

Produces more has more time.

Faces the problem head on.

Assumes commitments.

Says:
"I`m good, but not good enough".

Listens.

Learns with his leader.

Feels that his responsibility goes
beyond his functions.

Says: *"There must be a way to do it
better".*

THE LOSER



If he makes a mistake he would
say: *"It wasn`t my fault".*

He is always busy, without time to do
what`s needed of him.

Dodges the problem and will never fix it.

Makes promises.

Says: *"I`m not as bad as many other
people".*

Never listens.

Tries to find flaws in his leader.

Says: *"This is not my function".*

Says: *"This has always been made this
away".*